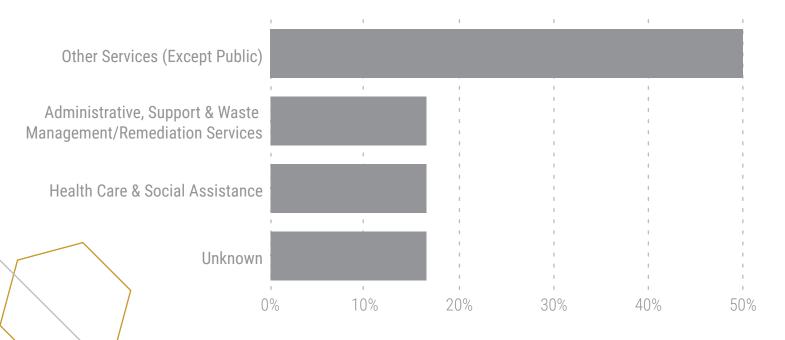
### PERCENT OF INDUSTRIES REPRESENTED



### INTERVIEW HIGHLIGHTS

From the chamber of commerce here in Magna, we've gotten to know the community better, we're more aware of the community needs. I think we're more in tune with the community.

We really try hard to hire from the local workforce. It's something we feel strongly about. That's not always possible because we can't find some unskilled workers we need, like medical assistants. But we often hire for our patient care representative team from this area and we pay higher than average for this area.

My experience is that you attract people like you. So by having diverse styles you're having a more diverse clientele, young, or old, conservative, etc.

Magna seems to be detached from the rest of the county. I'd like Salt Lake County more involved and diversify the businesses around here.

\*All remarks were gathered from business decision-makers in your municipality



Salt Lake County

## **METRO** SOLUTIONS



MAGNA **BUSINESS OUTREACH REPORT** 







84044

Businesses interviewed in the following ZIP codes

## OF BUSINESSES INTERVIEWED:

Annual revenues from \$20,000 to \$5,000,000 Median annual revenue: \$204.000

Are family owned

67%

Are members of a chamber, guild, or business association

Top cited benefit of these memberships:

1. Education

83%

Of decision-makers interviewed were female

83%

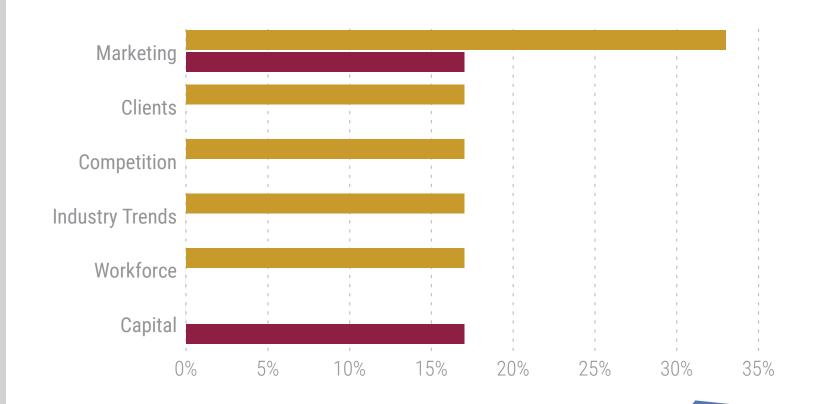
Have more than 50% of workforce comprised of women

17%

Export to foreign markets

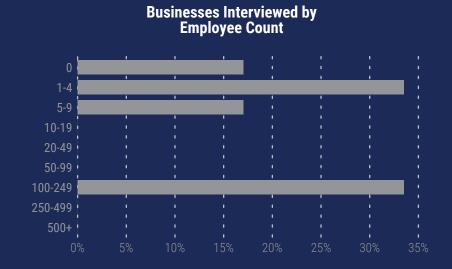
# TOP BUSINESS CHALLENGES PAST AND FUTURE

(Percent of Businesses Citing Challenge)

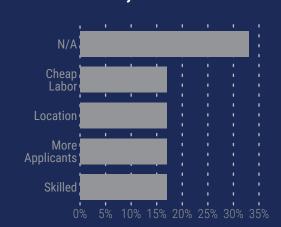


Past

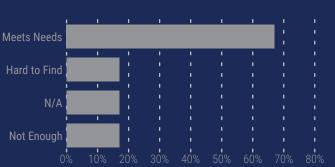






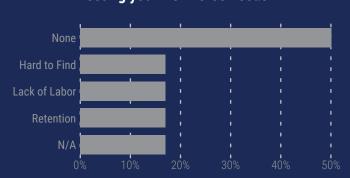


#### How does the local workforce fit your company's talent needs?



#### What challenges do you experience in meeting your workforce needs?

Future



<sup>\*</sup>Interview data shows when women are in decision-making roles within a business, more women are employed by that business