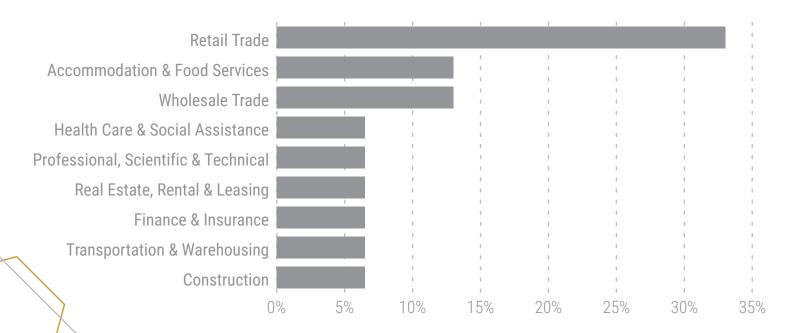
### PERCENT OF INDUSTRIES REPRESENTED



### INTERVIEW HIGHLIGHTS

I would say our biggest challenge has been staffing. It is difficult to find qualified people who are willing to work for what a small business can afford to pay.

Utah needs an educated workforce and an increase of legal immigration. Low unemployment rate has impacted small businesses tremendously.

The demand for architects is high and there's a lot of cannibalism among the architecture firms. We try to mitigate some of cannibalism by providing good benefits and pay structure to entice people to stay.

I would like for the County to promote more community colleges. Not enough people are becoming technical drafters. I think a lot of people in elementary, middle, and high schools don't know about technical opportunities. People think that they have to be doctors, attorneys, etc. There are other options... and maybe there is a middle ground to capture certain individuals that can be trained in that and find enjoyment.

\*All remarks were gathered from business decision-makers in your municipality



Salt Lake County

### **METRO** SOLUTIONS



**MURRAY BUSINESS OUTREACH REPORT** 







84107 | 84117 | 84121 | 84123

Businesses interviewed in the following ZIP codes

## OF BUSINESSES INTERVIEWED:

Annual revenues from \$0 to \$15,000,000 Median annual revenue: \$1.650.000



53%

Are members of a chamber, guild, or business association

Top cited benefits of these memberships:

Community
 Knowledge & Integration
 Networking



Of decision-makers interviewed were female

40%

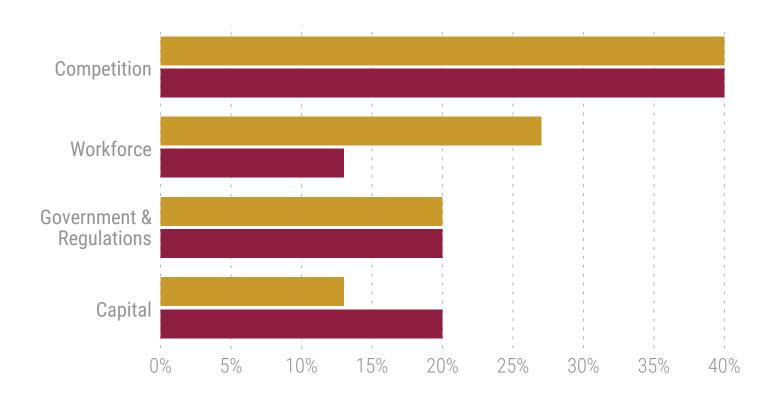
Have more than 50% of workforce comprised of women

13%

Export to foreign markets

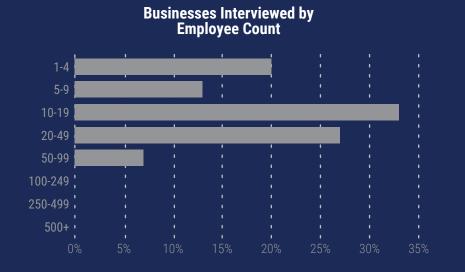
# TOP BUSINESS CHALLENGES PAST AND FUTURE

(Percent of Businesses Citing Challenge)

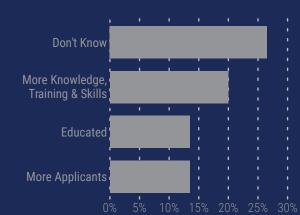




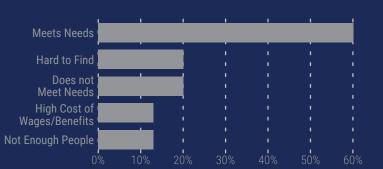
### **EMPLOYEES & WORKFORCE**



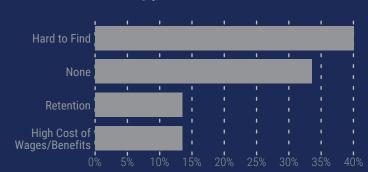








#### What challenges do you experience in meeting your workforce needs?



<sup>\*</sup>Interview data shows when women are in decision-making roles within a business, more women are employed by that business