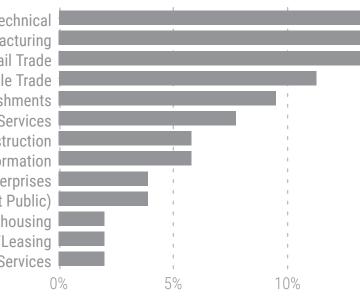
## **PERCENT OF INDUSTRIES** REPRESENTED

Professional, Scientific & Technical Manufacturing **Retail Trade** Wholesale Trade **Unclassified Establishments** Accommodation & Food Services Construction Information Management of Companies/Enterprises Other Services (Except Public) Transportation & Warehousing Real Estate & Rental/Leasing **Educational Services** 



**INTERVIEW HIGHLIGHTS** 

15%

20%

**,** ,

We currently distribute to over 200 countries to direct-to-consumer sales. We have most success domestically, though China is a huge market we have made progress breaking into.

I'm at the point now where I will pay someone's tuition to go through school while they're working for me part time so I can train them. Because in this field you need more than electronics, you need plumbing, you need pneumatics, you need a wide variety of expertise.

South Salt Lake, has a different sales tax than any of the surrounding municipalities. It is frustrating, because it is higher than other sales taxes. Clients think I am charging them incorrectly. It is actually right - because everybody else is 6.85% and here it is 7.05%.

Utah Governor's Office of Economic Development gives incentives to big companies, but we are a company that has been here for 65 years. If they could create incentive programs to sustain companies that are already here, helping small businesses and families and companies, there would be benefit to that.



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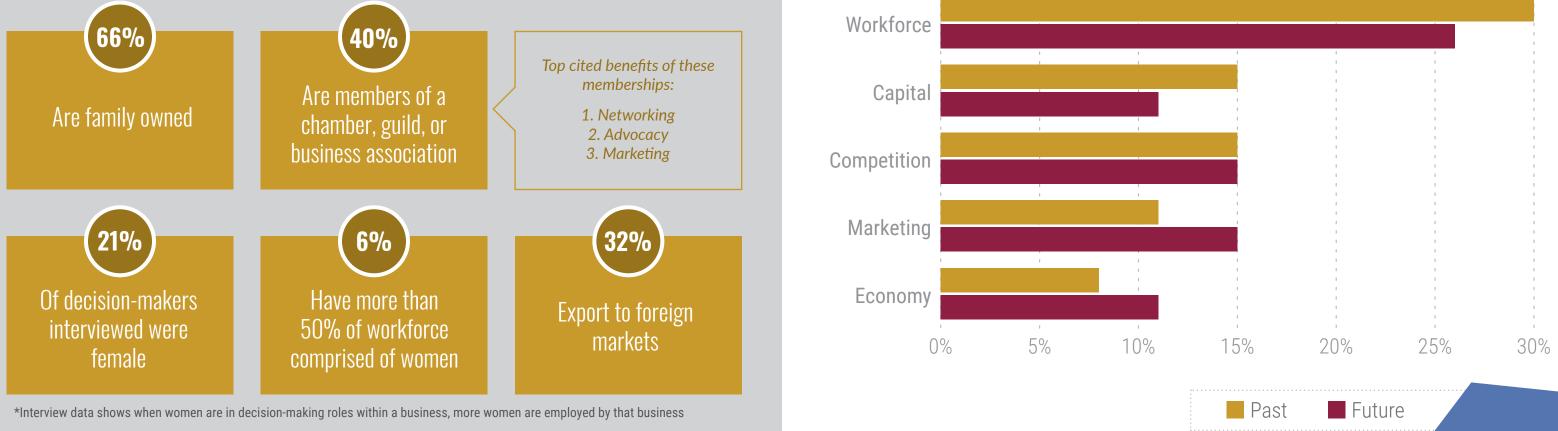
# Salt Lake County METRO SOLUTIONS **SOUTH SALT LAKE CITY BUSINESS OUTREACH REPORT** 🔂 🛠 🦕

#### 84107 | 84115 | 84119

Businesses interviewed in the following ZIP codes

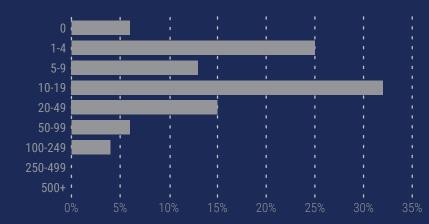
## **OF BUSINESSES** INTERVIEWED:

Annual revenues from \$0 to \$105,000,000 Median annual revenue: \$845,000

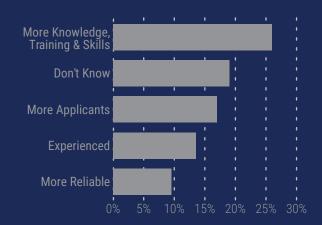


# **EMPLOYEES & WORKFORCE**

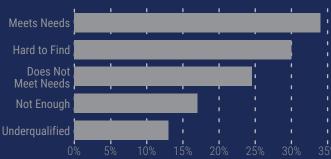
**Businesses Interviewed by Employee Count** 



How could the local workforce better meet your needs?



#### How does the local workforce fit your company's talent needs?



### **TOP BUSINESS CHALLENGES** PAST AND FUTURE (Percent of Businesses Citing Challenge)

#### What challenges do you experience in meeting your workforce needs?

