

2023 Budget Revenue Projections

October 18, 2022



Agenda

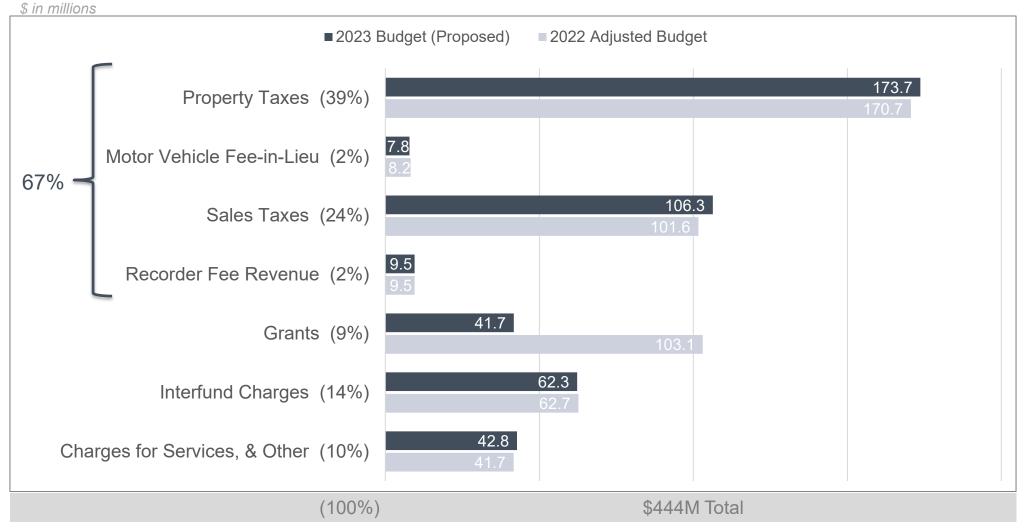
- Property Tax Projection
- Sales Tax Projection
- Other Revenues





2023 Major Revenues

General Fund





PROPERTY TAX REVENUES



2023 Property Tax Revenue

- Projected new growth for 2023
 - Reviewed permit authorized construction trends for residential and non-residential properties
 - Consulted with the District Attorney's Office about centrallyassessed property values
 - Projection vetted with Revenue Committee



New Growth Projection

- Certified Tax Rate guarantees the same revenue as previous year, plus new growth
- New growth for rate setting based on change in value from:
 - New structures, additions, major remodels
 - Not reappraisal/market value appreciation
- Other Components of new growth:
 - CRA / RDA Offsets (Tax Increment Financing captures new growth in value and diverts it from taxing entities)
 - Centrally Assessed (assessed by the state—must exceed a benchmark to add new growth)
 - Project Area (areas no longer subject to CRA / RDA capture)





New Growth In Taxable Value

2023 New Growth (\$M)	County- wide ¹	Tax Admin	Library
2022 Projected BOE Adj Value + Inflation	\$176,394	\$190,421	\$127,123
Growth in Real Property Values (net of reappraisal)	\$6,284	\$4,313	\$4,004
- CRA / RDA Offsets (incl. reappraisal)	(3,142)	(216)	(1,882)
+ Centrally Assessed	0	0	0
+ Project Area	0	0	0
NET NEW GROWTH	\$3,142	\$4,098	\$2,122
% NEW GROWTH ²	1.80%	2.20%	1.70%

¹ Countywide includes all countywide funds except for Bond Debt Service and Tax Administration funds.

² Growth %'s are rounded.





Property Tax Revenue With New Growth

Countywide Tax Funds

Fund (\$M)	2023 Budget	2022 Budget	New G	irowth
General	173.7	170.7	3.07	1.8%
Flood Control	7.1	7.0	0.13	1.8%
Health	17.2	16.9	0.30	1.8%
Governmental Immunity	1.9	1.9	0.03	1.8%
Capital Improvements	8.9	8.7	0.16	1.8%
Planetarium	3.2	3.2	0.06	1.8%
Total Countywide Tax Funds	212.0	208.3	3.75	1.8%

Bond Debt Service	22.8	22.4	0.40	1.8%
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Property Tax Revenue Impact from New Growth Other Funds

Fund (\$M)	2023 Budget	2022 Budget	New Growth
Library	44.4	43.7 🤇	0.74 1.7%
Tax Administration	27.8	27.2	0.60 2.2%
Gov Immunity Unincorp	0.3	0.3	
Total Other Funds	72.5	71.2	1.34 1.9%





Property Tax Revenue – Library Tax Increase Library Fund

Library Fund (\$M)	Tax Revenue	% Increase vs. 2022
2022 Budget	43.7	
2023 New Growth	0.7	1.70%
2023 Tax Increase	11.2	25.65%
2023 Budget	55.7	



SALES TAX PROJECTIONS



2023 Sales Tax Revenue

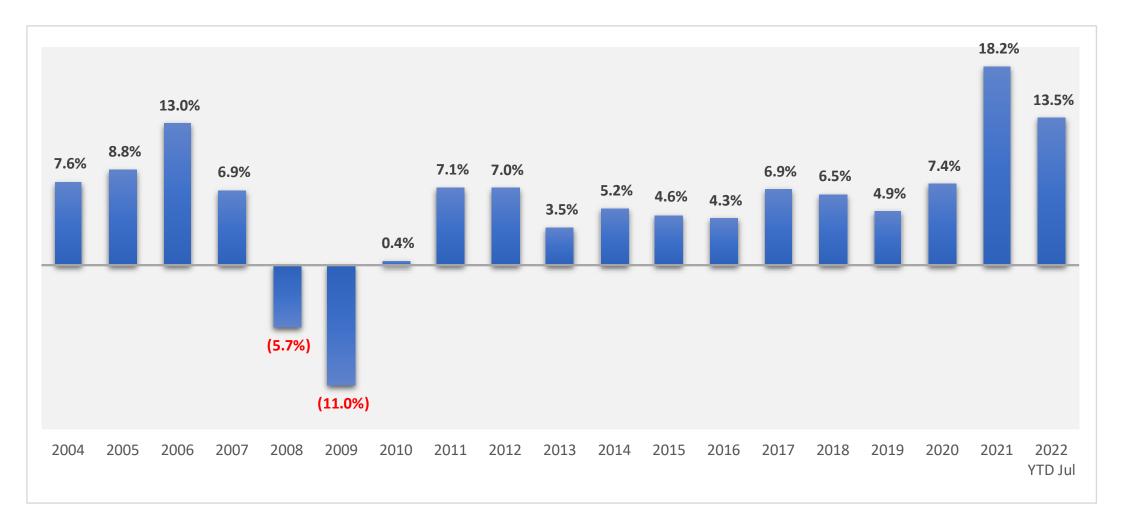
- Projected based on local and national economic indicators, including
 - Wage and employment growth
 - Consumer Confidence
 - Vehicle sales and other leading indicators
- No new legislation
- Information available from the Tax Commission on a two-month lag
 - Currently have actuals through July 2022
 - August information anticipated late this week
- Projections vetted with the Revenue Committee





County Option Sales Tax

Historical Y/Y Growth Rate

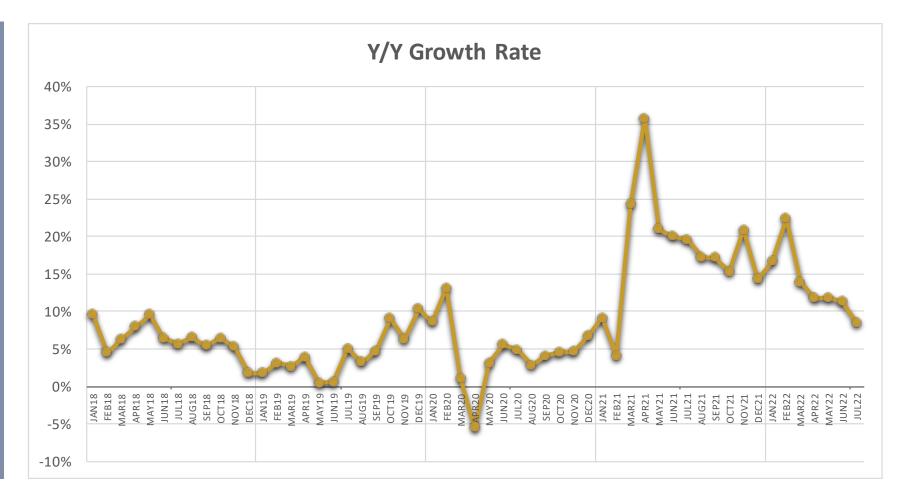






SLCo Taxable Sales and Purchases

The growth rate is trending lower, with July taxable sales growth at 8.9% Y/Y







Sales Tax Growth Rates

	Y/Y Growth						
Tax (& Fund)	YTD July 2022 Actuals	2022 Projection (Sept.)	2023 Projection				
County Option (Gen Fund)	13.5%	8.7%	2.4%				
ZAP (Zap & General Fnd)	14.4%	9.2%	2.3%				
CO Transportation (Transp)	14.1%	9.0%	2.3%				
Local Option (Unincorp)	14.8%	8.5%	0.0%				
TRT (Visitor Promotion Fnd)	57.0%	37.0%	7.8%				
TRT Sup (TRCC Fund)	57.0%	37.0%	7.7%				
Car Rental (TRCC Fund)	29.7%	20.9%	1.6%				
Restaurant (TRCC Fund)	18.7%	13.3%	3.5%				





Sales Tax by Fund	(\$M)	2022 Sept. Forecast	2022 June Adj Budget	Cha	ange
	County Option	93.2	91.2	2.0	2.2%
General Fund	ZAP	10.7	10.4	0.2	2.4%
	TOTAL	103.9	101.6	2.2	2.2%
ZAP Fund	ZAP	25.5	24.9	0.6	2.4%
Transportation Fund	Transport- ation	18.1	17.7	0.4	2.4%
Visitor Promo Fund	Transient Room	24.8	25.1	(0.3)) (1.2%)
	Transient Room Supp.	3.4	3.5	(0.0)	(1.3%)
TRCC Fund	Car Rental	20.5	19.6	0.9	4.7%
	Restaurant	32.9	32.0	0.9	2.8%
	TOTAL	56.9	55.1	1.8	3.2%
Unincorp Muni Svcs	Local Option	4.8	4.9	(0.1)	(1.4%)
TOTAL		233.9	229.3	4.7	2.0%

2022 New Projection





Sales Tax by Fund (\$M)		2023 Forecast	2022 Sept. Forecast	Cha	nge
	County Option	95.4	93.2	2.2	2.4%
General Fund	ZAP	10.9	10.7	0.2	2.3%
	TOTAL	106.3	103.9	2.4	2.4%
ZAP Fund	ZAP	26.0	25.5	0.6	2.3%
Transportation Fund	Transportation Fund Transport- ation		18.1	0.4	2.3%
Visitor Promo Fund	Transient Room	26.8	24.8	1.9	7.8%
	Transient Room Supp.	3.7	3.4	0.3	7.7%
TRCC Fund	Car Rental	20.9	20.5	0.3	1.6%
IRCC FUND	Restaurant	34.0	32.9	1.1	3.5%
	TOTAL	58.6	56.9	1.7	3.1%
Unincorp Muni Svcs	Local Option	4.8	4.8	(0.0)	(0.0%)
TOTAL		241.1	233.9	7.1	3.0%

Forecast





Motor Vehicle Fee-In-Lieu of Taxes

Fund (\$M)	2023 Budget	2022 Budget	Cha	nge
General	7.82	8.19	(0.37)	(4.6%)
Flood Control	0.32	0.33	(0.02)	(4.6%)
Health	0.78	0.81	(0.04)	(4.6%)
Governmental Immunity	0.09	0.09	(0.00)	(4.6%)
Tax Administration	1.17	1.22	(0.06)	(4.6%)
Capital Improvements	0.40	0.42	(0.02)	(4.6%)
Clark Planetarium	0.14	0.15	(0.01)	(4.6%)
Library	2.18	2.27	(0.09)	(4.2%)
Bond Debt Service	1.00	1.08	(0.07)	(6.7%)
TOTAL	13.89	14.57	(0.68)	(4.7%)





2023 New Growth Summary

Key Funds—Compared to 2022 Adjusted Budget

Fund (\$M)	Property	Sales	Motor Veh	
	Тах	Тах	Fee In Lieu	Growth
General	3.1	4.7	(0.37)	7.4
Flood Control	0.1		(0.02)	0.1
Health	0.3		(0.04)	0.3
Planetarium	0.1		(0.01)	0.1
Capital Improvements	0.2		(0.02)	0.1
Tax Administration	0.6		(0.06)	0.5
Subtotal	4.3	4.7	(0.51)	8.5
TRCC		3.5		3.5
Visitor Promotion		1.6		1.6
ZAP		1.2		1.2
Municipal Services		(0.1)		(0.1)
Transportation		0.8		0.8
Library	0.7		(0.09)	0.6
Total	5.1	11.8	(0.61)	16.3



RECORDER FEE REVENUES





Recorder Revenue



* HB 247 took effect on May 14, 2019





FEMA Reimbursement Revenue

in millions \$

Status (as of October 17, 2022)	2021	2022	2023E	Total	Descriptions
Reimbursed by FEMA	4.6	40.7	-	45.3	Various COVID-19 response and mitigation
Submitted – FEMA reviewing	-	-	1.9	1.9	Vaccination expense thru 7/1/2022
Not submitted to FEMA yet	-	-	3.4	3.4	Category Z admin exp: \$2.2M, vaccination expenses 7/2/22-12/31/22 at 90%: \$1.2M
Total	4.6	40.7	5.3	50.6	





Revenue Summary

- Outlook for low growth, but with risks. Monitor economic indicators.
- Projecting higher growth than budgeted for 2022 for general sales taxes, restaurant and car rental. Projecting slightly lower growth for Transient Room Taxes.
- 2023 sales tax growth projected to slow but not contract
- Inflation will likely continue to exceed tax growth in 2023



APPENDIX





2022 New Projection vs. 2021

Sales Tax by Fund (\$M)		2022 Sept. Forecast	2021 Actual	Cha	nge
	County Option	93.2	85.7	7.5	8.7%
General Fund	ZAP	10.7	9.8	0.9	9.2%
	TOTAL	103.9	95.5	8.4	8.8%
ZAP Fund	ZAP Fund ZAP		23.3	2.1	9.2%
Transportation Fund	Transportation Fund Transport- ation		16.6	1.5	9.0%
Visitor Promo Fund	Transient Room	24.8	18.1	6.7	37.0%
	Transient Room Supp.	3.4	2.5	0.9	37.0%
TRCC Fund	Car Rental	20.5	17.0	3.5	20.9%
	Restaurant	32.9	29.0	3.9	13.3%
	TOTAL	56.9	48.5	8.3	17.2%
Unincorp Muni Svcs	Unincorp Muni Svcs Local Option		4.5	0.4	8.5%
TOTAL		233.9	206.5	27.4	13.3%





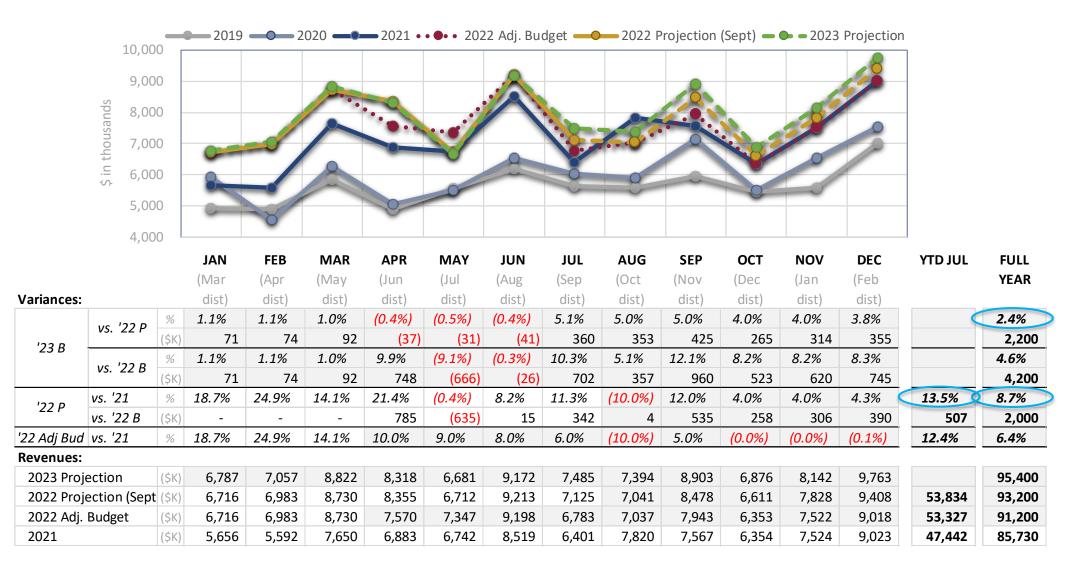
2023 Forecast vs. 2022 Adjusted Budget

Sales Tax by Fund	(\$M)	2023 Forecast Budget		Change				
	County Option	95.4	91.2	4.2	4.6%			
General Fund	ZAP	10.9	10.4	0.5	4.7%			
	TOTAL	106.3	101.6	4.7	4.6%			
ZAP Fund	ZAP	26.0	24.9	1.2	4.7%			
Transportation Fund	Transport- ation	18.5	17.7	0.8	4.8%			
Visitor Promo Fund	Transient Room	26.8	25.1	1.6	6.6%			
	Transient Room Supp.	3.7	3.5	0.2	6.3%			
TRCC Fund	Car Rental	20.9	19.6	1.3	6.4%			
IRCC FUND	Restaurant	34.0	32.0	2.0	6.4%			
	TOTAL	58.6	55.1	3.5	6.4%			
Unincorp Muni Svcs	Local Option	4.8	4.9	(0.1)	(1.4%)			
TOTAL		241.1	229.3	11.8	5.2%			





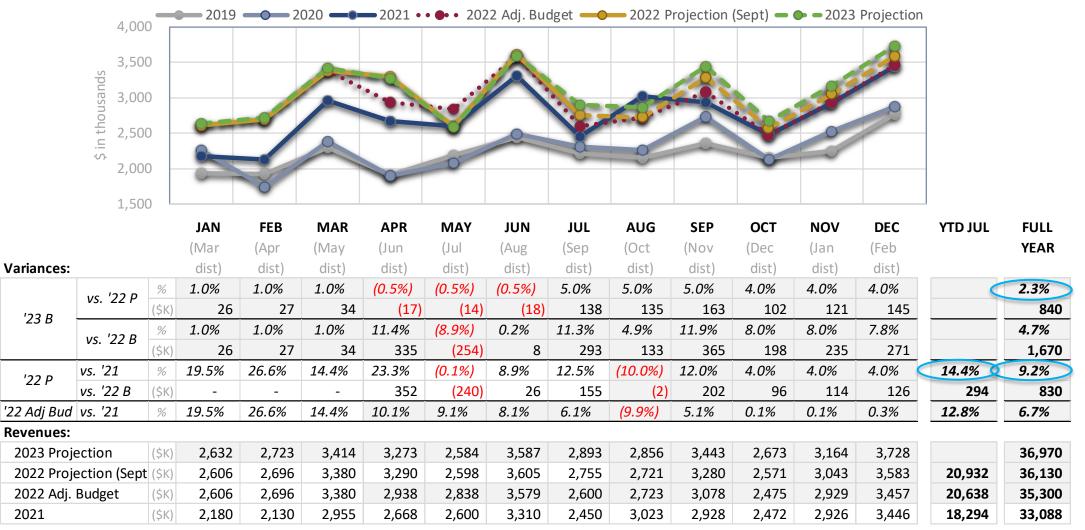
County Option Sales Tax (0.25% tax — to General Fund)







Zoo, Arts, & Parks Tax (0.1% tax to ZAP Fund and General Fund*)



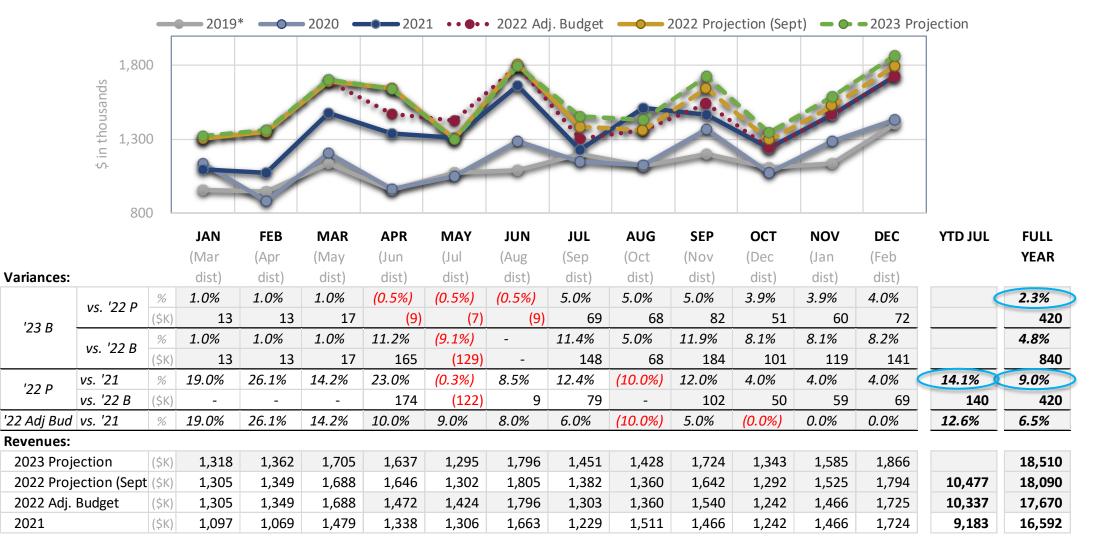
* Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation





Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)



Sales tax distributions and data are available from the State Tax Commission on a two-month lag

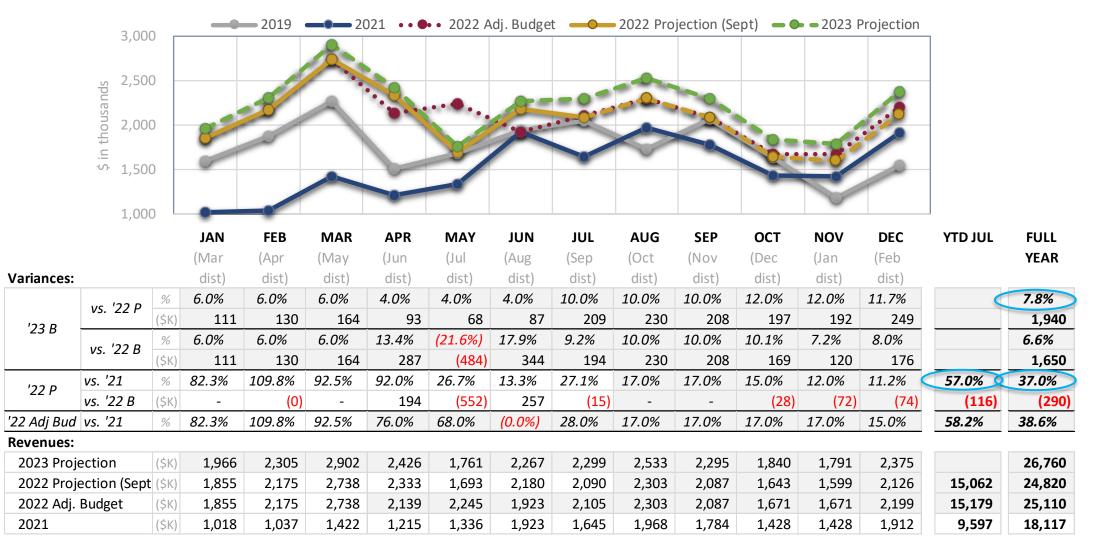
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Transient Room Tax

(4.25% tax to Visitor Promotion Fund*)



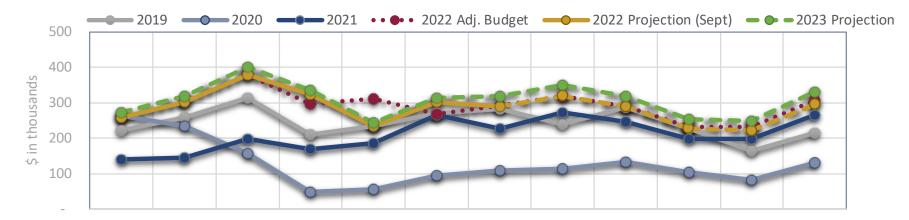
Sales tax distributions and data are available from the State Tax Commission on a two-month lag.





Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)



			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD JUL	FULL
			(Mar	(Apr	(May	(Jun	(Jul	(Aug	(Sep	(Oct	(Nov	(Dec	(Jan	(Feb		YEAR
Variances:			dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)		
	vs. '22 P	%	6.0%	6.0%	5.8%	3.7%	3.7%	3.7%	9.9%	9.7%	9.7%	11.9%	12.2%	12.2%		7.7%
'23 B	VS. 22 P	(\$K)	15	18	22	12	9	11	29	31	28	27	27	36		265
23 D	vs. '22 B	%	6.0%	6.0%	5.8%	13.2%	(21.9%)	17.2%	8.9%	9.7%	9.7%	9.5%	6.9%	8.0%		6.3%
	VS. 22 D	(\$K)	15	18	22	39	(68)	46	26	31	28	22	16	25		220
'22 P	vs. '21	%	82.3%	109.8%	92.5%	92.0%	26.7%	13.3%	27.1%	17.1%	17.1%	14.8%	11.8%	11.2%	57.0%	37.0%
22 P	vs. '22 B	(\$K)	-	-	-	27	(77)	35	(3)	-	-	(5)	(11)	(11)	(18)	(45)
'22 Adj Bud	vs. '21	%	82.3%	109.8%	92.5%	76.0%	68.1%	0.3%	28.3%	17.1%	17.1%	17.4%	17.4%	15.4%	58.3%	38.8%
Revenues:																
2023 Proje	ection	(\$K)	272	319	401	335	243	313	318	350	317	254	248	330		3,700
2022 Proje	ection (Sept	(\$K)	257	301	379	323	234	302	289	319	289	227	221	294	2,085	3,435
2022 Adj.	Budget	(\$K)	257	301	379	296	311	267	292	319	289	232	232	305	2,103	3,480
2021		(\$K)	141	143	197	168	185	266	228	272	247	198	198	265	1,328	2,508

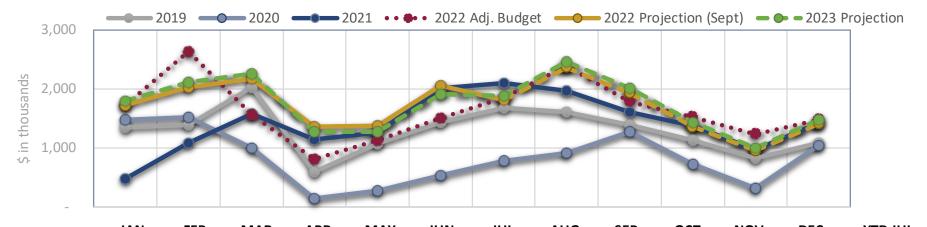
Sales tax distributions and data are available from the State Tax Commission on a two-month lag.





Car Rental Tax

(3% & 4% tax to TRCC Fund)



			JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD JUL	FULL
			(Mar	(Apr	(May	(Jun	(Jul	(Aug	(Sep	(Oct	(Nov	(Dec	(Jan	(Feb		YEAR
Variances:			dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)		
	vs. '22 P	%	4.0%	4.0%	4.0%	(7.0%)	(7.0%)	(7.0%)	4.0%	4.0%	4.0%	5.0%	5.0%	4.8%	¢	1.6%
'23 B	VS. 22 P	(\$K)	69	81	86	(95)	(96)	(144)	73	95	77	68	48	68		330
23 D	vs. '22 B	%	4.0%	(19.7%)	43.8%	57.8%	13.5%	26.6%	2.1%	3.3%	12.6%	(6.3%)	(18.7%)	(0.6%)		6.4%
	VS. 22 D	(\$K)	69	(519)	686	464	152	401	38	78	224	(95)	(230)	(8)		1,260
'22 P	vs. '21	%	261.2%	87.0%	37.7%	18.6%	9.7%	2.0%	(13.8%)	20.0%	20.0%	(1.0%)	(1.0%)	(0.9%)	29.7%	20.9%
22 P	vs. '22 B	(\$K)	-	(600)	600	559	248	545	(35)	(17)	147	(163)	(278)	(76)	1,317	930
'22 Adj Bud	vs. '21	%	261.2%	142.2%	(0.4%)	(30.0%)	(10.1%)	(25.1%)	(12.1%)	20.8%	10.9%	10.9%	27.8%	4.4%	16.1%	15.4%
Revenues:																
2023 Proje	ection	(\$K)	1,792	2,112	2,253	1,267	1,278	1,909	1,886	2,458	2,006	1,425	1,002	1,472		20,860
2022 Proje	ection (Sept	(\$K)	1,723	2,031	2,167	1,362	1,374	2,053	1,813	2,363	1,929	1,357	954	1,404	12,523	20,530
2022 Adj.	Budget	(\$K)	1,723	2,631	1,567	803	1,126	1,508	1,848	2,380	1,782	1,520	1,232	1,480	11,206	19,600
2021		(\$K)	477	1,086	1,574	1,148	1,252	2,013	2,103	1,969	1,607	1,371	964	1,417	9,653	16,981





Restaurant Tax (1% tax to TRCC Fund)

	3,50		2019	 2	.020 —	2021	•••••2	2022 Adj. I	Budget 🗕	202	22 Project	ion (Sept)		2023 Proje	ction	
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			(Mar	(Apr	(May	(Jun	(Jul	(Aug	(Sep	(Oct	(Nov	(Dec	(Jan	(Feb	TIDJOL	YEAR
Variances:			dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)	dist)		ILAN
	vs. '22 P	%	8.0%	8.0%	8.0%	(1.0%)	(1.0%)	(1.0%)	4.0%	4.1%	4.1%	3.1%	3.1%	3.4%	C	3.5%
		(\$K)	189	183	256	(30)	(23)	(33)	104	115	121	72	78	107		1,140
'23 B	vs. '22 B	%	8.0%	8.0%	8.0%	24.5%	(5.7%)	4.7%	15.8%	3.9%	3.9%	2.9%	2.9%	2.6%		6.4%
		(\$K)	189	183	256	580	(138)	147	370	110	116	68	74	85		2,040
'22 P	vs. '21	%	24.4%	26.2%	23.4%	32.1%	4.9%	5.8%	20.4%	7.9%	7.9%	5.9%	5.9%	5.6%	18.7%	13.3%
22 P	vs. '22 B	(\$K)	-	-	-	610	(115)	180	266	(5)	(5)	(4)	(4)	(22)	940	900
'22 Adj Bud	vs. '21	%	24.4%	26.2%	23.4%	5.1%	10.1%	0.1%	8.1%	8.1%	8.1%	6.1%	6.1%	6.3%	12.8%	10.2%
Revenues:																
2023 Proj	ection	(\$K)	2,552	2,456	3,449	2,952	2,287	3,296	2,708	2,942	3,094	2,391	2,607	3,306		34,040
2022 Proj	ection (Sept	(\$K)	2,363	2,273	3,193	2,982	2,310	3,329	2,604	2,827	2,973	2,319	2,529	3,199	19,053	32,900
2022 Adj.	Budget	(\$K)	2,363	2,273	3,193	2,372	2,425	3,149	2,338	2,832	2,978	2,323	2,533	3,221	18,113	32,000
2021		(\$K)	1,899	1,802	2,588	2,257	2,202	3,146	2,162	2,620	2,754	2,189	2,387	3,029	16,056	29,035

Sales tax distributions and data are available from the State Tax Commission on a two-month lag.





Local Option Sales Tax

(1% tax to Unincorporated Municipal Services Fund)

