

High Quality Preschool through Results-based Financing

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What will the impact of a \$350,000 investment in preschool be?

Low-Income Children who attend High-Quality Preschool

- Are more self-confident
- Are 20-30% more likely to graduate from high school
- Show a 157% increase in enrollment in a 4-year college
- Are 2 times as likely to be employed in a high-skilled job
- Earn 40% more income
- Are 30-50 % less likely to use drugs
- Are 30-50 % less likely to be arrested for violent crimes, property crimes or drug offences

Cost Avoidance for Salt Lake County

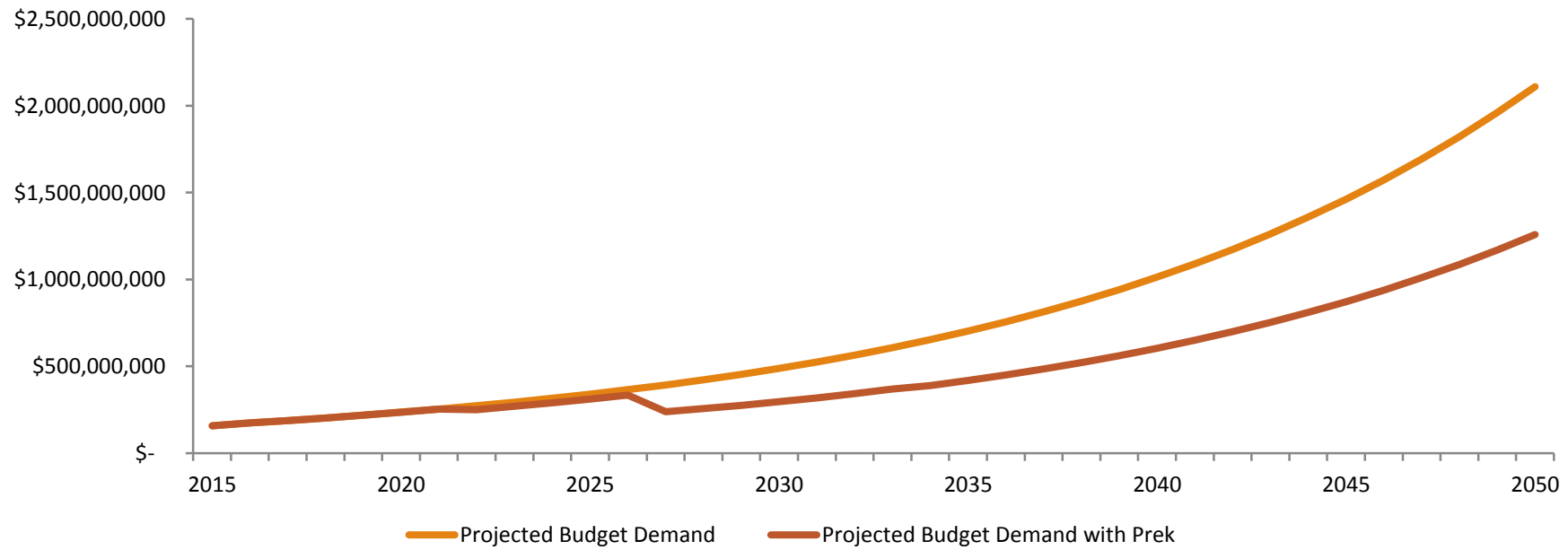
Salt Lake County Budget	Nominal Dollars (2.33% annual inflation rate)	Present Value (2.33% annual inflation rate; 4.17% annual health inflation Rate; 2.5% discount rate)
Behavioral Health (Substance Abuse)	\$266,709	\$187,844
Youth Services (Delinquency and After School)	\$113,624	\$90,007
Criminal Justice (County Jail, Bookings, Community Corrections)	\$382,687	\$221,345
Health (Pediatrics, OB, NFP, STD/HIV)	\$1,228,952	\$772,839
Housing (HARP, RIO, CAP, Road Home)	\$20,880	\$12,080
Total Salt Lake County Budget	\$2,012,852	\$1,284,115

Return on Investment

Benefit-Cost Ratio	Nominal Dollars	Present value
Salt Lake County Budget	\$5.75 Benefit to \$1 investment	\$3.67 Benefit to \$1 invested
Economic Development (increase in earnings, benefit to individual and public)		\$10.32 Benefit to \$1 invested (1)
Benefit – Cost Ratio: Salt Lake County Budget and Economic Development		\$13.99 Benefit to \$1 invested

The “Proof of Concept”

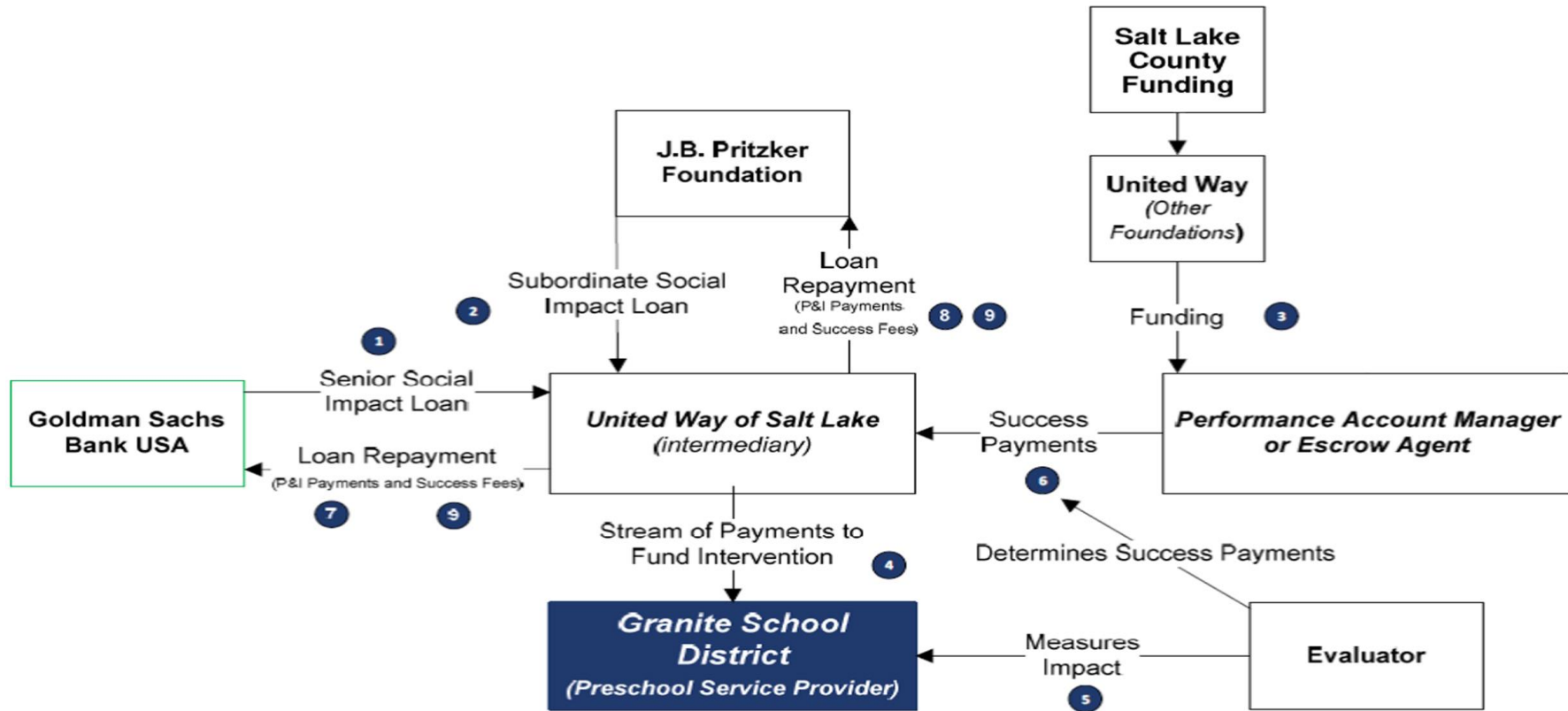
SL County Total -Youth Services, Behavioral Health, Criminal Justice, Health, Housing



Why does preschool work?



Results-based Financing





Our kids