



FACT SHEET: Salt Lake County Pay for Success Initiatives

In Salt Lake County, many offenders face the revolving door of the criminal justice system. Approximately 74 percent of high-risk offenders return to the criminal justice system – jail, courts, probation—within four years of release. Jailing offenders alone is not a solution. It is costly and the Salt Lake County jail already operates at full capacity. Further, with Utah’s adoption of the Justice Reinvestment Initiative, crimes and sentences that used to send offenders to state prison now result in time served in the county jail.

The community also has had few viable options to help the persistently homeless population. Despite progress made in housing the chronically homeless and reducing chronic homelessness by 90 percent the past 10 years, there are still large numbers of persistently homeless individuals. Half of these individuals are repeatedly booked into the jail. Forty-three percent of this population has spiraled down into chronic homelessness within two years. Permanent supportive housing availability is limited and it is a costly solution, especially for those who may not need the full extent of support services.

Pay for Success Contract Overview

Pay for Success is an innovative funding model that drives taxpayer dollars toward social programs that provide the best, proven results to people in need. Salt Lake County’s two Pay for Success (PFS) projects will provide First Step House and The Road Home with access to flexible funding to tackle these social challenges. Salt Lake County will repay private lenders up to \$11.5 million in success payments **if and only if** an independent evaluation demonstrates the programs’ effectiveness in improving the lives of those in need.

Salt Lake County and project partners will enter into a multi-year contract.

- The PFS contract is a six-year contract designed to offer preventative programs to individuals with complex circumstances.
- The programs are focused on outcomes and will be rigorously and independently evaluated for performance.
- Success in the criminal justice project will be based on 4-year outcomes. Success in the homelessness project will be based on 2-year outcomes.

Criminal Justice Outcomes and Success: The measures for outcomes in this project are: a reduction in both the number of days incarcerated and the number of arrests over four years, compared to a control group; improvement in employment wages and program engagement measured by service hours provided to participants.

At the impact rates displayed below, the county will reach the cap of \$5.75 million in success payments.

Outcome	Metric	Impact Rate	Outcome Payment Rate
Reduction in days incarcerated	Accrued days incarcerated over 4 years	32.5 percent reduction	Average \$200 per day avoided
Reduction in statewide arrests	Accrued statewide arrests over 4 years	32.5 percent reduction	\$20 per arrest avoided
Improvement in quarters of employment	Accrued months over 2 years	25 percent improvement	\$450 per quarter
Successful program engagement	200 hours of treatment within 6 months of enrollment	66 percent achieve outcome	\$5,800 per successfully engaged participant

Homelessness Outcomes and Success: The initiative measures for outcomes are: a reduction in both the number of days incarcerated and number of arrests over four years compared to a control group; improvement in employment wages, and successful program engagement measured by service hours provided to participants. At the impact rates displayed below the county will reach the cap of \$5.75 million in success payments.

Outcome	Metric	Impact Rate	Outcome Payment Rate
Improvement on months without jail or shelter	Accrued months over 2 years	27.2 percent improvement	Average \$3,500 per day avoided
Successful graduation to permanent locations	Graduations within 1 year of enrollment	80 percent achieve outcome	\$2,300 per graduation
Improvement in substance abuse treatment enrollments	Accrued enrollments over 2 months	100 percent improvement	\$5,000 per enrollment
Improvement in mental health treatment enrollments	Accrued enrollments over 2 months	100 percent improvement	\$5,000 per enrollment

PARTNERS

